



What is a Business Broker?

Buying or selling a business is one of the most important decisions you will ever make. It is surprising how many people have never heard of a business broker. Why?

One of the main reasons is that the work performed by business brokers is highly confidential. They work behind the scenes as professional intermediaries keeping deals between business buyers and sellers on track. They walk a daily tightrope of complex transactions, regulatory compliance, confidentiality, and emotions to see things through on behalf of clients.

Some business brokers offer additional business advisory services including business valuations, franchise development and exit planning.